

SOLE SOURCE PURCHASE REPORT

To: Purchasing Officer

From: Joel Berman

Date: July 23, 2020

1. Name and address and contact information of supplier:

NO-DES, Inc.
68 Hermanos Loop
Los Lunas, NM 87031
Chris Wilkinson, President
559-799-8415

2. Goods and/or services to be purchased:

NO-DES Flushing Skid Mounted Unit for flushing water mains without discharging/wasting water onto the ground.

3. Estimated total dollar amount of expenditures pursuant to this request: \$500,000_____

4. Term for which goods and/or services will be purchased pursuant to this request (mark only the option which applies):

- a. _____ Years/Months/Weeks/Days (circle one)
b. This is a one-time sole source purchase, to be completed within the next fiscal year.

5. Identify the specific circumstances that require a sole source purchase of the goods and/or services requested:

a. Brief description of the purpose of the goods or services to be purchased:

The NO-DES unit is a cab and chassis equipped with a skid mounted flushing system. The skid unit has filtration vessels between suction and discharge connections to capture sediment for removal and disposal. The skid mounted unit includes an operator terminal with pressure gauges, turbidimeters, emergency shut-off switch, bubble traps and truck engine controls and monitoring.

b. Reasons for need of goods and/or services from the specific supplier. Any one reason, by itself, does not necessarily justify a sole source purchase (mark all that apply):

i. A diligent inquiry failed to identify any source for the same or similar goods and/or services that will substantially accomplish the same or similar functions to those provided by the source identified above. If so, identify which of the following steps were taken to establish a good-faith review of available alternative sources and provide written justification verifying the actions below were taken (mark all that apply):

1. Contacted various suppliers of similar goods to discuss alternative options;
2. Performed product research for potential alternative sources;
3. Consulted with subject matter experts to identify potential alternative sources;
4. Other (specifically describe any actions taken, attach additional sheets if necessary):

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(Inability to locate other sources via internet search will not suffice as acceptable due diligence.)

- ii. The goods and/or services offered are unique or proprietary in form, fit, and function. If so, describe the unique or proprietary qualities of the goods and/or services; if available, provide documentation of their unique or proprietary nature, e.g. evidence of patent/copyright/secret processes/limited rights in data (attach additional sheets if necessary):
See NO-DES Patented Water Main Flushing Method and Process Sole-Source Declaration
 - iii. Use of goods and/or services from sources other than an Original Equipment Manufacturer will require substantial modification to equipment or systems currently in use, resulting in substantial duplication in cost to the Water Authority that is not expected to be recovered through competition and/or unacceptable delays in fulfilling the Water Authority's requirements. If so, describe the modifications, potential costs, and/or delays associated with making substitute goods and/or services compatible with current equipment or systems (attach additional sheets if necessary):
 - iv. The procurement requires a specific supplier of goods or services. If so, identify one or more of the following reasons and provide written justification verifying that the statement below is true:
 - 1. Limited availability of goods or services;
 - 2. Proven quality, accuracy, and/or dependability;
 - 3. Compatibility considerations;
 - 4. Safety considerations;
 - 5. Warranty issues or guarantee of parts performance;
 - 6. During the system design process, several alternatives were evaluated and the current proprietary process was selected;
 - 7. Other (specifically describe any other reasons, attach additional sheets if necessary):
 - v. The goods and/or services cannot be purchased by the Water Authority from any other supplier, e.g. the supplier has a protected territory established by the original producer of the goods or services. If so, attach written documentation from the original producer verifying the availability of sources for goods and/or services.
6. Describe the reasons the purchase is in the public's interest (attach additional sheets if necessary):
The purchase will allow the Water Authority to remove sediment build-up from potable water mains while the water mains remain in service which eliminates service disruptions. This will result in improved water quality from an aesthetics (public/customers) and compliance (NMED/EPA) standpoint. The NO-DES unit filters water without discharging it to the ground which is healthier for environmental, water resources, financial and social considerations.
7. Attach negotiated cost or fee schedule, as applicable, along with evidence confirming that the price is most advantageous to the Water Authority.
See attached quote.

Requirement:

At least fifteen days before a sole source contract is awarded, the Central Purchasing Office shall post this notice of intent to award any sole source contracts for goods, services, or construction, on its website.

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Any qualified potential contractor may protest an intent to award a sole source procurement to the Central Purchasing Office. The protest shall be submitted in writing within fifteen calendar days of the notice of intent to award a contract being posted by the Central Purchasing Office.

The signature below certifies that this justification is accurate and complete to the best knowledge and belief of the individuals signing:

Requestor's Signature:

Jul Bertram
Chief Engineer 7/23/2020
Title: Date

Signature Acknowledgement from the Division Manager:

[Signature] 7/30/2020
Division Manager Date

Review and Verification by Purchasing Officer:

Jonathan Daly 7/31/2020
Purchasing Officer Date



NO-DES, Inc.
68 Hermanos Loop
Los Lunas, NM 87031

November 22nd, 2020

Joel Berman, P.E.
Chief Engineer – Distribution, Field Operations Division
Albuquerque Bernalillo County Water Utility Authority

Prepared by Chris Wilkinson
President NO-DES, Inc.

***NO-DES Patented Water Main Flushing Method and Process
Sole-Source Declaration***

NO-DES Patented Water Main Flushing Technology is a one of a kind water main flushing process with no competitors, and no other similar flushing methods available for commercial use! The NO-DES process for flushing distribution systems was patented by Chris Wilkinson, to enable public and private water municipalities to clean potable drinking water mains while conserving their water supplies and improving water quality.

US Patent # 6,627,089 B1

NO-DES is a sole-source patented manufacturing and service technology.

Sincerely,

Chris Wilkinson
President
NO-DES, Inc.
wilkinson@no-des.com
[\(559\) 799-8415](tel:(559)799-8415)



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 Bosque Farms, NM 87068
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 info@no-des.com
 www.no-des.com

NO-DES
 WATER CONSERVATION

Price Quote

ADDRESS

Mr. Joel Bergman
 Albuquerque Bernalillo County Water
 Utility Authority
 ATTN FINANCE
 PO BOX 568
 ALBUQUERQUE, NM 87103 USA

SHIP TO

Mr. Joel Bergman
 Albuquerque Bernalillo County
 Water Utility Authority
 5501 Pino Ave NE
 Albuquerque, NM 87109 USA

PRICE QUOTE # 1212

DATE 07/22/2020

EXPIRATION DATE 08/22/2020

SHIP VIA

Customer Pickup

SALES REP

Chris Wilkinson

PROJECT

200 PSI Truck

ACTIVITY	QTY	RATE	AMOUNT	SKU
200 PSI Truck 200 PSI max Truck Unit	1	439,983.00	439,983.00T	
Chassis Discount Chassis supplied by customer. To be purchased from Freightliner and delivered to NO-DES MFG.	1	-73,000.00	-73,000.00T	
Filter Box, truck mount Custom filter box storage container mounted over pump	1	5,775.00	5,775.00	
Other Discount on filter box	1	-5,775.00	-5,775.00	
Awning Awning	1	2,695.00	2,695.00	
Other Discount on awning	1	-2,695.00	-2,695.00	
Training Training of customer employees on the completed NO-DES unit - 5 consecutive 8hr days	1	8,635.00	8,635.00T	
Delivery Delivery Charge	1	7,100.00	7,100.00	
Delivery Discount Discount on Delivery - Local customer will pick up truck from NO-DES @ 1860 Bosque Farms Blvd, Bosque Farms, NM 87061	1	-7,100.00	-7,100.00	
Sales Tax - TBD Sales Tax below is estimated based on the shipping address in ABQ, NM. License and registration fees are not included and are the customer's responsibility.	1	0.00	0.00	
Filter 1Micron POMF-1A-2-PS-NDS POMF- HIGH EFFICIENCY, 1 micron absolute 7" X 32" PLASTIC SURE SEAL, filter bag	500	10.25	5,125.00T	
Freight Freight on filters is estimated and may change on shipping date.	1	200.00	200.00T	

Price quote requested by Joel Bergman, P.E.

SUBTOTAL

380,943.00

TAX

29,541.11

All orders are subject to terms and conditions included in NO-DES Sales Agreement. Pricing estimates are subject to change based on availability of parts & specification change requests.

TOTAL

\$410,484.11

Quote is considered accepted when NO-DES receives a check

for 1/2 of the build price down payment (not including training, freight, or applicable sales tax), the signed Sales Agreement/Quote and a purchase order from the customer. 120 day build time starts upon NO-DES's receipt of chassis in NM manufacturing facility.

Customer is responsible for registration/title of the truck/trailer unit and all associated taxes and fees.

Accepted By

Accepted Date